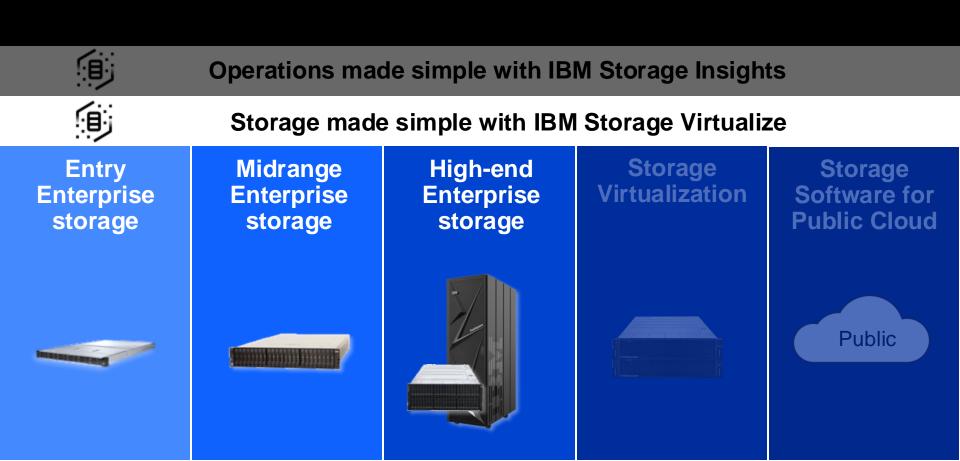
## IBM Storage for hybrid cloud

Enterprise storage systems



#### Learn more



### Meet FlashSystem 5200





Operations made simple with IBM Storage Insights



Storage made simple with IBM Storage Virtualize

Simple to configure and operate



Simple to acquire and upgrade



### Small footprint. *Huge* impact!

Deliver more work with fewer drives and lower cost

Reduce IT clutter with all your storage in as little as one skinny drawer

Always on HA features in a pizza box instead of refrigerator-sized systems

### Meet FlashSystem 7300





Operations made simple with IBM Storage Insights

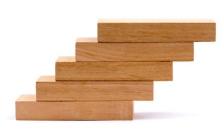


**Storage made simple with IBM Storage Virtualize** 

Simple to configure and operate



Simple to acquire and upgrade



#### These systems are simply...

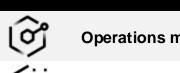
Fast Up to 580k real-world IOPS and 50Gb/s

**Efficient** configurable data reduction

Resilient SafeGuarded Copy, 2 & 3-site replication, enhanced HA, HyperSwap

Flexible SCM, IBM FlashCore, Flash, HDD

### Meet FlashSystem 9500



Operations made simple with IBM Storage Insights

Storage made simple with IBM Storage Virtualize

Simple to configure and operate



Simple to acquire and upgrade



### These systems are simply...

Fast Up to 1.6M real-world IOPS and 100Gb/s

Efficient configurable data reduction

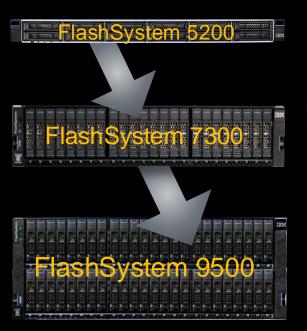
Resilient air-gap data copies, 2 & 3-site replication, enhanced HA, HyperSwap

Secure encryption, secure boot, multi-factor authentication

### IBM FlashSystem makes it simple to... Choose your Capacity

Choose your performance

Choose your SUPPORT



1U 12 drives, 1PBe

Up to 300k real-world
IOPS, 21GB/s

Expert Care
Basic or Advanced

2U 24 drives, 2.2PBe

Up to 580k real-world IOPS, 50GB/s

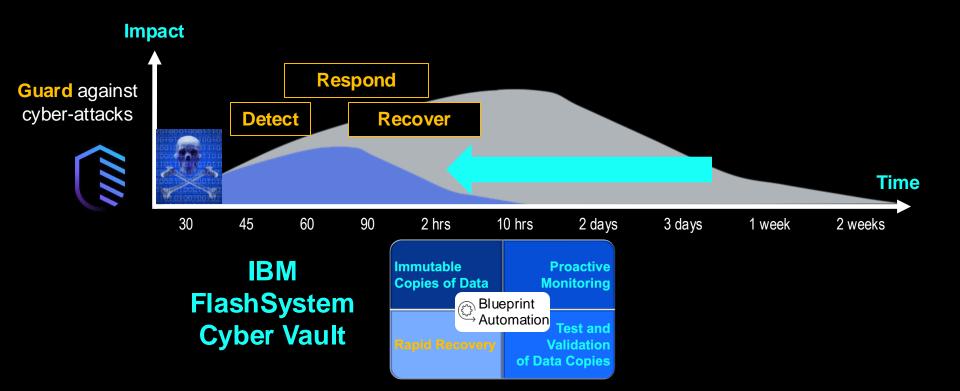
Expert Care Basic, Advanced or Premium

**4U 48** drives, 4.5PBe

Up to 1.6M real-world IOPS, 100GB/s

**Expert Care Advanced or Premium** 

## Dealing with cyber-attacks IBM can help you prepare



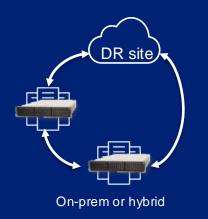
## These systems are simply... data resilient

**Recover from** Recover VMs or Recover from Containers snapshots immutable storage or cloud Application-aware Create FlashCopy Mapping **Environment-integrated** Select a Preset **vm**ware Air-gap Backup Snapshot Data copy Background Copy Rate: Exchange Delete mapping after completion Cleaning Rate: [7] J mongo DB. 128 KB/s

## These systems are simply... operationally resilient

### Traditional 2-site and 3-site

replication configuration

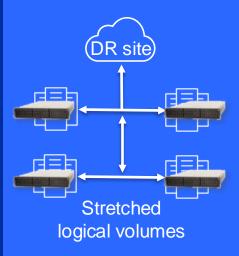


#### **HyperSwap**

Available 100% data availability guarantee

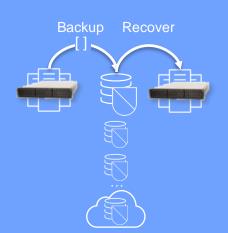


Enhanced High-availability



#### Safeguarded Copy

Air-gapped immutable copy



# These systems are simply... efficient

### Data reduction pools

selectable data reduction to optimize your investments

#### **Guaranteed**

reduction up to 5:1

highest performance 2:1 with IBM FlashCore

### Hardware-accelerated compression

ideal for performance sensitive applications that can benefit from data reduction



### **Data reduction pool flexibility**

select what's best for your pool of data

- 1. Thin provisioning and SCSI Unmap
- 2. Hardware-accelerated compression
- 3. Software compression and deduplication

## FlashSystem 5200 is simply...

flexible

10/25Gb Ethernet (iSCSI and NVMe)

10Gb Ethernet (iSCSI)

|                                   |                |                                   | , cer            |       |                             | (intel)    |                        |
|-----------------------------------|----------------|-----------------------------------|------------------|-------|-----------------------------|------------|------------------------|
|                                   | IBM FlashCor   | e                                 | NVMe Flash       |       | Storage Cl                  | ass Memory | SAS Flash              |
| Drive sizes                       | From 4.8 – 38. | 4TB                               | From 1.92 – 30TB |       | 1.6TB                       |            | From 1.92 – 30.72TB    |
| Protocol                          | NVMe           |                                   | NVMe             |       | NVMe                        |            | Serial Attach SCSI     |
|                                   | FlashSystem 52 | 00                                | FlashSystem 5200 |       | FlashSyster                 | m 5200     | FlashSystem 5200       |
| Host Connection Protocol Num      |                | Number of cards per controller Po |                  | Ports | orts per card Max ports per |            | dual-controller system |
| 32Gb Fibre Channel with NVMe-oF 2 |                | 2 2                               |                  | 2     | 8                           |            |                        |
| 16Gb Fibre Channel with NVMe-oF   |                | 2                                 |                  | 4 16  |                             | 16         |                        |

## FlashSystem 7300 is simply...

|             |                   | THE RECOLUTION OF THE PARTY OF | (intel)              |                     |
|-------------|-------------------|---|----------------------|---------------------|
|             | IBM FlashCore     | NVMe Flash  | Storage Class Memory | SAS Flash           |
| Drive sizes | From 4.8 – 38.4TB | From 1.92 – 30TB  | 1.6TB                | From 1.92 – 30.72TB |
| Protocol    | NVMe              | NVMe  | NVMe                 | Serial Attach SCSI  |

| Host Connection Protocol                                    | Number of cards per controller | Ports per card | Max ports per dual-controller system |
|---|--------------------------------|----------------|--------------------------------------|
| 32Gb Fibre Channel with NVMe-oF<br>Long Wave and Short Wave | 3                              | 4              | 24                                   |
| 10/25Gb Ethernet (iSCSI and NVMe)                           | 3                              | 2              | 12                                   |
| 100Gb Ethernet (iSCSI and NVMe)                             | 3                              | 2              | 12                                   |

## FlashSystem 9500 is simply...

|             |                   | acco- to         | (intel)              |                     |
|-------------|-------------------|------------------|----------------------|---------------------|
|             | IBM FlashCore     | NVMe Flash       | Storage Class Memory | SAS Flash           |
| Drive sizes | From 4.8 – 38.4TB | From 1.92 – 30TB | 1.6TB                | From 1.92 – 30.72TB |
| Protocol    | NVMe              | NVMe             | NVMe                 | Serial Attach SCSI  |
|             |                   |                  |                      |                     |

| Host Connection Protocol                                    | Number of cards per controller | Ports per card | Max ports per dual-controller system |
|---|--------------------------------|----------------|--------------------------------------|
| 32Gb Fibre Channel with NVMe-oF<br>Long Wave and Short Wave | 6                              | 4              | 48                                   |
| 10/25Gb Ethernet (iSCSI and NVMe)                           | 6                              | 2              | 24                                   |
| 100Gb Ethernet (iSCSI and NVMe)                             | 3                              | 2              | 12                                   |

## IBM FlashCore Modules

### Unique IBM flash technology

Hardware compression with no performance impact

Hardware encryption with no performance impact



90%

In 2021, IBM clients chose FlashCore Modules for 90% of their FlashSystem flash capacity Zero

Number of FlashCore Modules that have ever worn out

### Smart data placement

Position the most active data in SLC flash for highest performance

With drives up to 38.4TB, QLC flash provides the highest density available reducing rack space and lowering cost

# These systems are simply... interoperable

### **Data Mobility**

Migrate Tier Snapshot Replicate



**Encryption** 

**Data Reduction** 

#### **Monitoring**

delivered securely from the IBM Cloud or on-premises

health, capacity, and performance



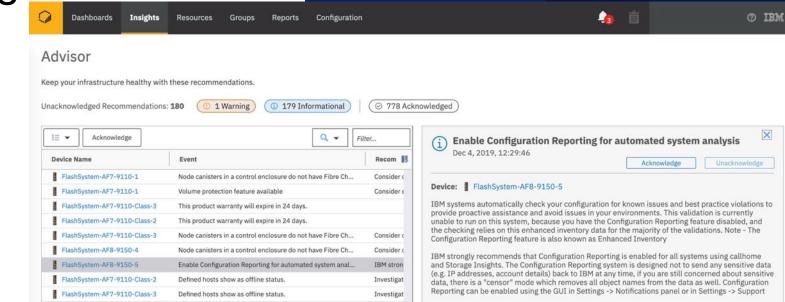


# These systems are simple... to configure for best practices

Analytics offer insights into best practice configuration

Best practice checks

High-availability safety checking Risk analysis



# These systems are simple... to monitor



operational view of all your storage

Health

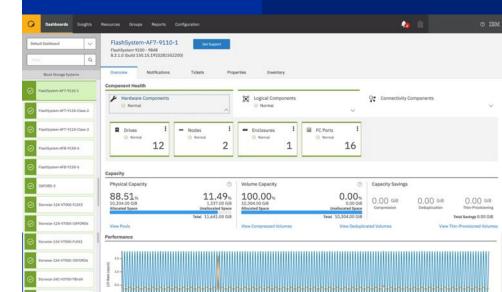
**Capacity** 

**Performance** 

Delivered securely from the

IBM Cloud or on-premises



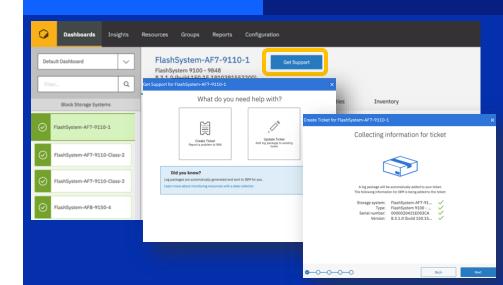


# These systems are simple... to support

Support process automation to enable faster resolution of issues

Delivered securely from the IBM Cloud

Watch the demo ibm.biz/insightssupport



# These systems are simple... to secure

## Consistent system-wide software encryption

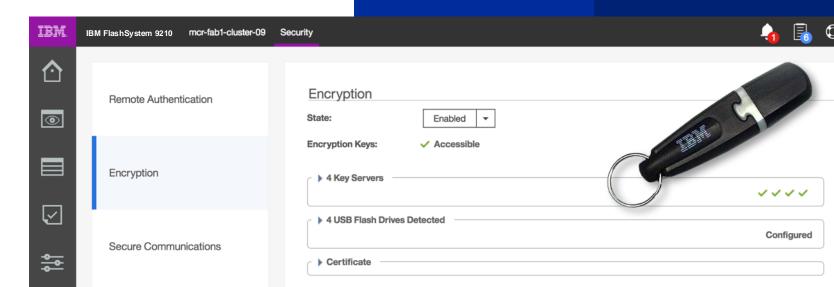
#### **FIPS 140-2**

hardware encryption with IBM FlashCore

#### USB or Key Server encryption management







## These systems are simple...

to connect to the cloud

## **Business Continuity**

leveraging rented
Public cloud resources

## **DevOps Analytics**

temporary data copy from on-premises to cloud

## Data Resiliency

continuing to deliver outcomes despite cyber incidents

## Workload Migration

permanent data migration to cloud









# These systems are simple... to tier

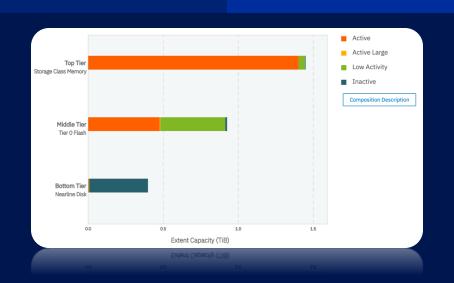
# Set it and forget it

### **Improve** performance

Al identifies the hottest blocks of data and transparently moves them to the fastest performing storage

### Improve economics

Al identifies the coolest blocks of data and transparently moves them to the most economical storage



# These systems are simple... to protect



### Softwaredriven



Offload to tape and the cloud

Search and access copies

Instantly access

### **Snapshots**

Application-aware

**Environment-integrated** 



### Systemassist



Orchestrate system snapshots

Search and access copies

Directly access in-place

### These systems are simple... to integrate

When storage is driven by VMware or Kubernetes administrators











# These systems are simple... to orchestrate

Avoid risk and uncertainty everyone doing things their own way

Consistently automate tasks

developers accomplish goals without needing infrastructure expertise

Ansible playbook integration



ANSIBLE



## These systems are simple... to acquire

Base subscription

+

Variable utilized capacity

Metered by IBM Storage Insights

See the case study

Pay only for the capacity you consume, as opposed to purchasing bulk capacity in advance and hoping you use it efficiently



## These systems are simple...

to upgrade

# Storage upgrade program

## Refresh your controller and storage

Same or lower price TB/month

Up-size or down-size your system to meet your needs

#### No lock-in

Toward the end of your current system, you decide whether to refresh, keep your old system, or walk away



# FlashSystem has simply... great support



## **IBM Storage Expert Care** and Storage Insights

|  | Basic                    | Advanced         | Premium          |
|--|--------------------------|------------------|------------------|
| Access to fixes, updates, and new releases of IBM Storage Virtualize                           | Yes                      | Yes              | Yes              |
| Installation, usage, and configuration support line  | Yes                      | Yes              | Yes              |
| Predictive alerting  | Yes                      | Yes              | Yes              |
| Automated ticket management  | Yes                      | Yes              | Yes              |
| View of live infrastructure shared between client and IBM for collaborative problem resolution | Yes                      | Yes              | Yes              |
| Proactive issue resolution   |                          | Yes              | Yes              |
| Storage Insights Pro entitlement   |                          |                  | Yes              |
| Hardware service   | 9x5<br>Next business day | 24x7<br>Same day | 24x7<br>Same day |
| Remote code upgrades 2x / year   |                          |                  | Yes              |
| Dedicated Technical Account Manager  |                          |                  | Yes              |
| 30-minute Severity 1 & 2 response  |                          |                  | Yes              |

How many years would you like support?

What level do you prefer?

##